Meet Chuck…

…He's Part of Aruba's Exciting New

Virtual Branch Networking

Product Family.

Hello my name is Chuck

Get Ready for Aruba's Launch of the Virtual Branch Network Solution

Over the past two months, we've provided you with a sneak preview of Aruba's remote networking solutions. We're pleased to provide you with further details, leading up to our public announcement May 12th and invite you to the partner launch webinar.

Our solution is a *new approach to Virtual Private Networking (VPN)* combining the best of traditional VPNs and full service virtualization. We took the secure hub & spoke technology that's core to Aruba's wireless networking, and turned it into an always-on, full-service branch VPN called Virtual Branch Networking (VBN). This approach takes VPN to a new level, combining the benefits of centralization and strong user security with always-on infrastructure.

Simple, secure, and low cost. These are the benefits that VBN can bring to your customers' branch networking. VBN provides easy to install VPNs that natively support policy enforcement, access control, traffic-forwarding, full encryption and authentication, intrusion detection, and local branch task support.

What you can offer your customers

- A powerful branch office solution at half the cost of traditional routing and switching
- A stable and reliable solution - you can trust your VBN will work
- A solution that is simpler to deploy, operate and manage

What VBN offers you

- A differentiated solution that provides a true value-added VPN alternative in the market
- Dramatic improvements in ease of installation over traditional VPN options
- Credible up-sell opportunities to your existing Aruba installed base

Three new families of products will be offered with these key features:

- **RAP-2 Family**: Small in size and designed for use by 1 to 5 users, the RAP-2 is ideal for teleworkers, micro-branches, and SOHO applications. An 802.11b/g Wi-Fi radio and two Ethernet ports for use with wired devices, such as VoIP phones, are provided. Units are ready to ship now.

- **RAP-5 Family**: This book-sized RAP-5 is designed for micro-branches with up to 50 users. Includes 5 high-speed Ethernet ports, a USB port for a broadband 3G cellular modem, hardware accelerated encryption, and an optional 802.11n Wi-Fi radio with integrated antennas. Units are ready to ship now.

- **600 Branch Office Controller Family**: Designed for small branch offices with up to 256 users, the 600 family is a branch-in-a-box solution that offers a broad range of WAN connectivity, network-attached storage, gigabit Ethernet, power-over-Ethernet (PoE), USB, and resilient mesh options. An 802.11n Wi-Fi radio option rounds out the package. Units start shipping in June 2009.

Advanced information is now available on Partner Center, including a solution overview, selling guide, and datasheets. Click here to learn more.

Aruba - shattering cost and complexity barriers.

Join us for the partner launch webinar

Wednesday, May 27, 2009

10:00 am PDT; 1:00 pm EDT
Click here to register.

At that time, we'll announce a new incentive program for partners in US/Canada.

For pricing and product details, please refer to the price list on Partner Center